



strategically
competitive

Stuart School of Business

ILLINOIS INSTITUTE OF TECHNOLOGY



GRADUATE
PROGRAMS
OF STUDY

BUSINESS AT IIT STUART
CREATING LEADERS THROUGH INNOVATION
AND STRATEGIC COMPETITIVENESS

A MESSAGE FROM HARVEY KAHALAS, DEAN



I want you to
innovate.

I want you to
lead.

We want you to be successful. And we want to help you reach your goals.

With a traditional business education, you learn to approach business "as usual."

At IIT Stuart School of Business, we prepare you for success in the Next Economy by helping you develop new ideas and the essential new ways of thinking.

Where others refine, **at IIT Stuart, you can create.**

That's our legacy at IIT. From alumni like Martin Cooper, who invented the cell phone, to faculty like Ludwig Mies van der Rohe, who transformed architecture with the phrase "less is more," our institution's reputation is founded on innovation and excellence. That's especially true at IIT Stuart, where our alumni thrive as strategically competitive leaders at Fortune 500 companies like Toyota, and also as entrepreneurs and investors. In these pages, you will meet several of our graduates, who are transforming business and our world.

We don't know who among you will redefine a market or spawn a new industry. We *do* know IIT Stuart will prepare you to search for that transformational idea and capitalize on it.

By teaching you to lead and to think innovatively, we will give you a unique, strategically competitive advantage that will benefit you throughout your career.

We don't know which of your ideas will transform global business, but at IIT Stuart, we'll help you find and pursue it.

HARVEY KAHALAS, PH.D.
DEAN
HAROLD L. STUART PROFESSOR OF MANAGEMENT AND ECONOMIC DEVELOPMENT
EXECUTIVE DIRECTOR, CENTER FOR STRATEGIC COMPETITIVENESS



TABLE OF CONTENTS

- 2 STRATEGIC COMPETITIVENESS: IIT STUART'S REVOLUTIONARY APPROACH
- 4 IN FOCUS: CREATIVITY
- 6 IN FOCUS: ENTREPRENEURSHIP
- 8 IN FOCUS: LEADERSHIP
- 10 IN FOCUS: INCISIVE DECISION-MAKING
- 12 IN FOCUS: SUSTAINABILITY
- 14 IN FOCUS: INNOVATION
- 16 IIT STUART RESEARCH CENTERS
- 18 THE IIT STUART COMMUNITY
- 19 WELCOME TO THE WINDY CITY
- 20 IIT STUART CAREER MANAGEMENT CENTER



STRATEGIC COMPETITIVENESS: IIT STUART'S REVOLUTIONARY APPROACH

Business is a moving target. The products and industries that drive the global economy can change quickly and unpredictably, replaced by new markets and new technologies that require new skills.

The mantra of twenty-first century business education is to teach students to anticipate and adapt to change. At IIT Stuart, that's not enough. We want our graduates to *force* change—to search for radical ideas that redefine an industry, or to create new markets where none existed.

IIT Stuart is uniquely positioned to get you there. On our campus you'll find the tools to prepare you to lead through innovation. Illinois Institute of Technology is a leader in applying new technologies to business and also in transforming business systems through our renowned IIT Institute of Design. IIT Stuart has a close relationship with the Institute of Design, and our students join in the tradition of path-making creativity.

Strategic competitiveness defines our brand and aspirations—comprised of creativity, innovation, entrepreneurship, incisive decision-making, leadership, and sustainability. At IIT Stuart, you'll learn to think like a market leader, continually pushing boundaries, which will train you to have a strategically competitive advantage throughout your career.

You can get there, with the help of our respected faculty, whose small classes and interactive, project-based instruction will equip you to act wisely and decisively. And you'll need the support of our community of fellow students and alumni, whose collaborative spirit will inspire you, and from whose successes you can learn.



IIT STUART IS ACCREDITED BY AACSB INTERNATIONAL (ASSOCIATION TO ADVANCE COLLEGIATE SCHOOLS OF BUSINESS). ACCREDITATION REPRESENTS THE HIGHEST STANDARD OF ACHIEVEMENT FOR BUSINESS SCHOOLS WORLDWIDE.

I N F O C U S :

- CREATIVITY ●
- ENTREPRENEURSHIP ●
- LEADERSHIP ●
- INCISIVE DECISION-MAKING ●
- SUSTAINABILITY ●
- INNOVATION ●

STRATEGIC COMPETITIVENESS IN ACTION

BOLD LEADERSHIP AND RADICAL INNOVATION DON'T HAVE TO MEAN GOING IT ALONE.

AT IIT STUART, YOU'LL JOIN A COMMUNITY OF STUDENTS AND ALUMNI WHO HAVE USED THEIR

CREATIVITY AND ANALYTICAL SKILLS TO INVENT, EXPLORE, AND EXCEL IN BUSINESS FOR GENERATIONS.

FROM JOHN CALAMOS (BE '63, M.B.A. '70), ONE OF THE COUNTRY'S PREMIER INVESTORS AND MARKET

INNOVATORS, TO ROBERT GROWNEY (ME '74, M.B.A. '82), FORMER PRESIDENT OF MOTOROLA, IIT STUART

ALUMNI ARE LIVING EXAMPLES OF STRATEGIC COMPETITIVENESS IN ACTION.

PATRICK BOURBON D'INGRANDE

M.S. FINANCE '00

DIRECTOR, UBS GLOBAL ASSET MANAGEMENT

CFA CHARTERHOLDER

HOMETOWN: TOULOUSE, FRANCE

As an analyst and portfolio manager at UBS Global Asset Management, I do fundamental research and meet with about 50 executives a year who are mostly CEOs and CFOs of large United States-based technology firms such as Apple, Intel, Dell, Hewlett-Packard, and Texas Instruments. One of my responsibilities is to assess the strategy and the competitive position of these companies in the market. In addition, I have to project future revenues and profitability of these companies for five to 10 years. Based on these inputs and a four-stage discounted cash flow model, we make decisions that could lead to investments as large as a 10 percent shareholder position in these companies (these can be \$1 billion investments).

There are many uncertainties that you have to consider when you are trying to forecast revenues and profits so far in the future. Most of the time there is little guidance from the company's management, and sometimes you don't know about the competition's strategy.

In order to succeed you need superior industry knowledge. You have to anticipate changes, think outside the box, and be disciplined in order to outperform the market in the long run by buying stocks for less than they are worth. It is a very challenging and rewarding career.

I've been doing research for eight years, and it may take me another five years to solidify my experience as a good equity analyst and portfolio manager. When UBS buys a stock we usually hold it for three years before we sell it, but sometimes it happens sooner. As an example, we bought Amazon.com stock in 2007, the stock went up 100 percent during the year, and then we sold it.

I feel very fortunate to be at UBS; it's the largest asset-management company in the world and we have an excellent team. Without my education at IIT Stuart and my Master of Science in Engineering from Paris, I would not have had the opportunity to work for UBS.



Creativity

STUDENT PROFILES

KEREN FIORENZA

HOMETOWN: MINDEN, NEBRASKA

DEGREE PROGRAM: M.B.A.

FAVORITE SPORTS TEAM: CHICAGO CUBS

DREAM JOB: TO HELP BUSINESSES BECOME MORE ENVIRONMENTALLY SUSTAINABLE IN THEIR OPERATIONS AND BUSINESS PRACTICES

"IN THE ENVIRONMENTAL MANAGEMENT AND SUSTAINABILITY PROGRAM, WE BRING TOGETHER ENGINEERS AND BUSINESS STUDENTS, AND THAT HELPS PUT GLOBAL ENVIRONMENTAL PROBLEMS AND BUSINESS ISSUES IN DIFFERENT TERMS—I CAN SEE THE POSSIBILITIES FOR CHANGE. THAT KIND OF TEAMWORK AND INTERACTION FOSTERS A LOT OF CREATIVITY AND PREPARES US TO WORK IN AN INTERDISCIPLINARY WORLD."

Entrepreneurship



PAUL LESLEY

M.B.A. '07

DIRECTOR OF DESIGN, HARDWARE DEVELOPMENT, WMS GAMING

HOMETOWN: CHICAGO, ILLINOIS

Paul Lesley worked for 13 years as an industrial designer before enrolling in the IIT Stuart M.B.A. Program. While taking classes toward his degree, he continued to design cleaning products such as mops and scourers as senior product creation manager at Freudenberg Household Products.

In a business strategies course at Stuart, Paul looked to his job for a case study. He was designing a new mop.

"We usually start the process of developing new products by setting objectives like enhancing the product's looks, adding features, and reducing the cost—usually the result is a 'me-too' product or a re-skin of something old," Paul says. "We needed something new, something different, and in the tightly constrained space, we knew this would be a challenge. Business as usual just would not suffice. So I looked hard at the sector, the retailers, and the competitive set. Setting out to make all previous products in the category obsolete, this time I stepped back and looked at the consumers: who are they, what are they cleaning, what problems do they have with the current process? The development team assessed the product life cycle from the consumer's perspective, analyzing scenarios involving awareness, purchase, use, storage, and disposal. We sought methods to improve every step. That's strategy—reinventing the system instead of just working within it."

The wilder the reinvention, the better, says Paul's professor, Tom Marnell: "Strategy starts with setting a vision, then the objectives flow out of that. A great strategy is something that turns you on and gets you up in the morning. Accountants respond to objectives, and poets respond to vision."

Paul had to make poetry from a mop.

"The product idea for these mops has been around since the 1920s, and we had years of data suggesting that the wringing mechanism was hard to use," says Paul. "We developed a new wringer, a patented design that's easier to use and wrings 40 percent more water. The mop is more intuitive, more attractive, and cut our materials cost by 11 percent because it doesn't use as many parts. We're expecting \$5 million in annual sales for the mop."

Paul recently began a new job as a director of design, hardware development, in Chicago at WMS, a leading designer, manufacturer, and marketer of gaming machines and systems. "My goal is to be an innovator and a pioneer, and that means moving into a more strategic role. I don't think the new mop would have been possible without the application of skills that I learned at Stuart. And those skills can be applied to any problem that could arise in the future, from design to management."



IN THE CLASSROOM: CHALLENGING ASSUMPTIONS

"WE ARE WORKING IN A DYNAMICALLY COMPLEX GLOBAL ENVIRONMENT, AND MANAGERS CAN'T PLAN ON SIMPLE SOLUTIONS. SO I TEACH STUDENTS TO TURN THEIR ASSUMPTIONS UPSIDE DOWN, TO LOOK AT THINGS FROM MULTIPLE PERSPECTIVES—THAT'S WHAT BEING A GOOD MANAGER IS."

— MARTIN BARRIF, ASSOCIATE PROFESSOR OF INFORMATION MANAGEMENT

MICHELE BANIK-RAKE

M.B.A. MARKETING '02

MANAGER, FIELD SUPPLY CHAIN, McDONALD'S USA, LLC FOR THE GREAT SOUTHERN REGION AND THE ATLANTA REGION (1,300 RESTAURANTS)

HOMETOWN: MANDEVILLE, LOUISIANA

When Hurricane Katrina hit, it destroyed about 15 McDonald's restaurants in New Orleans, and another 100 in the area were damaged and needed work. As a result, the restaurants in Baton Rouge, Louisiana, and Jackson, Mississippi, went crazy. Those cities took on twice their usual populations, with all the people fleeing there from New Orleans.

A couple years before Katrina, I had worked on a project getting our stores' registers connected to a central database so we could see quickly how their businesses were running—see how many cases of meat they needed to order, without them having to phone in. That saved us with Katrina. The phones were out, but the database had provided years of historical information that we were able to use as a guide for ordering. We were able to read the sales at restaurants in Jackson and Baton Rouge, which also helped us to calculate orders and focus our attention on serving customers.



Our team set up a temporary office in the recreation building of a Yogi Bear campground in Robert, Louisiana. Groups like the Red Cross were using our Baton Rouge distribution center to send supplies to New Orleans. And some of our restaurants there reopened pretty quickly. When the power company guys are getting power back up, there always seems to be a McDonald's on the first block. They know that if they can give us power, we'll be there to help. It's a touch point for people.



Leadership

STUDENT PROFILES

ANDREW BUHAYAR

HOMETOWN: KANSAS CITY, MISSOURI

DEGREE PROGRAM: M.B.A./M.DES.

FAVORITE CHICAGO RESTAURANT: SULTAN'S MARKET IN WICKER PARK

DREAM JOB (KIND OF MY CURRENT JOB): HELPING HEALTHCARE ORGANIZATIONS IMPROVE THE DELIVERY OF CARE, BY CENTERING DECISION-MAKING AND PERFORMANCE MEASUREMENT ON THE NEEDS OF THE PATIENT

"DESIGNERS TODAY NEED TO NOT ONLY DO GOOD WORK, BUT ROOT THEIR EFFORTS IN ALL AREAS OF A BUSINESS. BY UNDERSTANDING HOW COMPANIES OPERATE, THEY CAN HAVE A GREATER IMPACT. IIT STUART HELPED PREPARE ME TO DO THAT BY TAKING ME THROUGH STRONG EXERCISES IN FINANCE, MARKETING, AND ACCOUNTING."

MIKE HEILMANN

M.B.A. '04

EXECUTIVE VICE PRESIDENT, WI-TRONIX

HOMETOWN: NAPERVILLE, ILLINOIS

Railroads are solidly embracing wireless technology. They can remotely download data from the "black box" recorders, digital video recorders, and other electronic systems on their locomotives. In addition to helping them reconstruct accidents, the data can be used to help measure fuel efficiency. Railroads also use the information to teach crews to run trains more efficiently. But every brand of black box has its own unique interface.

My partners and I saw a market niche. We developed a wireless system that can communicate with any of the black boxes along with myriad other onboard systems. Our product is the first one to be able to do that across a customer's entire fleet, regardless of the locomotive model or electronic equipment manufacturer. Wi-Tronix systems are deployed as retrofits on 40+-year-old locomotives and factory installed on brand-new locomotives. We began operations over three years ago, and our hardware and software solutions will soon be on more than 3,700 locomotives.

The M.B.A. Program at IIT Stuart trained me to understand our customers and their business processes, so I know how to market our products and services to them. In the M.B.A. Program I also learned to protect our intellectual property, to analyze the strengths and weaknesses of our competition, and to look critically at our products, making sure they continue to meet our customers' needs and to exceed their performance expectations.

My classmates had a lot of experience in various industries, which was extremely valuable. Whatever we were learning, somebody could always say, "That's not just a theory, we do it that way in my field. This part worked, that part didn't work." So I was able to draw on the experience of my professors and also all of the people in class with me.

**IN THE CLASSROOM: FACULTY EXPERTS WITH EXPERIENCE**

"MANY OF OUR FACULTY HAVE HANDS-ON EXPERIENCE, IN ADDITION TO THEIR MORE FORMAL EDUCATION. THEY BRING TO THE CLASSROOM A SENSE OF WHAT'S HAPPENING TODAY IN THE BUSINESS WORLD, AND THEN HOW THAT RELATES TO THEIR ACADEMIC DISCIPLINE. THAT PRACTICAL APPROACH ENABLES OUR GRADUATES TO WALK INTO THEIR JOBS AND START WORKING PRODUCTIVELY BECAUSE THEIR LEARNING CURVE IS VERY SHORT. AT THE SAME TIME, LEARNING THE FUNDAMENTAL METHODS AND PRINCIPLES OF THE BUSINESS DISCIPLINES ENABLES THEM TO CONTINUE WORKING PRODUCTIVELY WHEN TODAY BECOMES TOMORROW."

— M. ZIA HASSAN, PROFESSOR AND DEAN EMERITUS



Incisive Decision-Making



Sustainability

STUDENT PROFILES

ADEDAYO GOMIH

HOMETOWN: OLYMPIA FIELDS, ILLINOIS

DEGREE PROGRAM: M.B.A.

FAVORITE MUSICIAN: KASCADE

DREAM JOB: TO OWN MY OWN OPEN-WHEEL/SPORTS CAR RACING BUSINESS

"WE HAVE A LOT OF GROUP PROJECTS AT IIT STUART, AND WHEN WE START AN ASSIGNMENT, EVERYONE HAS IDEAS. THAT'S GREAT, BUT THE IDEAS CAN GET JUMBLED UP UNLESS SOMEONE SAYS, 'THIS IS WHAT WE NEED TO DO; THIS IS THE OBJECTIVE, AND THIS IS HOW WE'RE GOING TO GET THERE.' I'VE LEARNED TO DO THAT HERE."

JEFF WILZBACHER

M.S. IN ENVIRONMENTAL MANAGEMENT AND SUSTAINABILITY '07

RESOURCE MANAGEMENT ASSISTANT, SHAMBHALA MOUNTAIN CENTER

HOMETOWN: WINONA, MINNESOTA

Jeff Wilzbacher grew up in a Minnesota state park where his father was park manager. He found his dream job when he discovered environmental management, a discipline focused on helping businesses manufacture and deliver their products in an environmentally conscious way.

"I got a little more fired up about school when I saw that my work was useful for a cause that I care about," says Jeff. "If we're smarter about reengineering products and processes, there are pretty simple ways to solve major environmental problems."

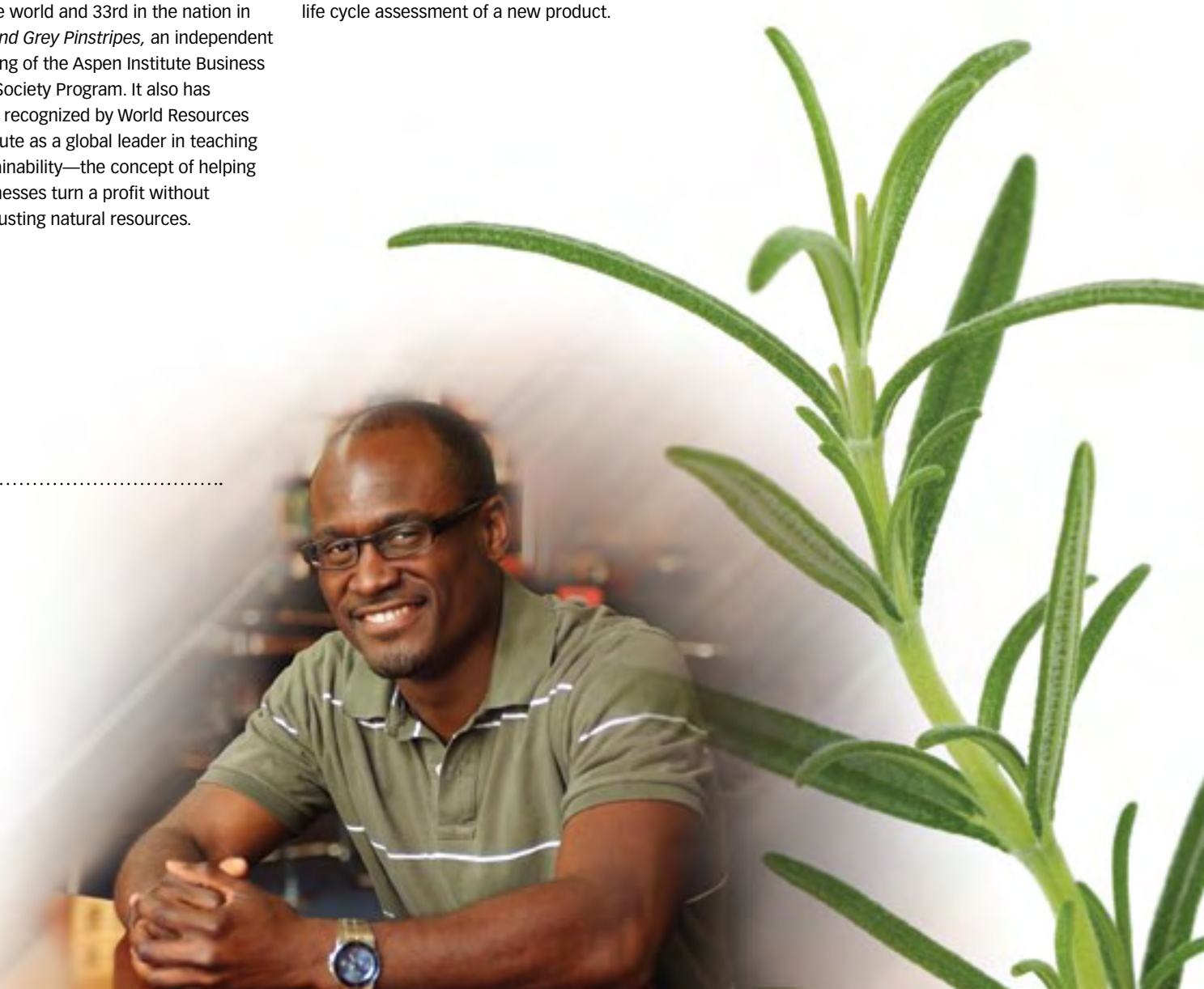
In 2007-08, IIT Stuart's M.B.A. Program ranked 48th (top 10 percent) overall in the world and 33rd in the nation in *Beyond Grey Pinstripes*, an independent ranking of the Aspen Institute Business and Society Program. It also has been recognized by World Resources Institute as a global leader in teaching sustainability—the concept of helping businesses turn a profit without exhausting natural resources.

"Initially, companies didn't change their business models to benefit the environment because they felt the changes would have a negative impact on their bottom line," says George Nassos, professor and director of IIT Stuart's Environmental Management and Sustainability Program. "But we're seeing that by using energy more efficiently or employing different materials and processes in manufacturing, sustainability *enhances* the bottom line. Our students help companies establish a competitive advantage without having a negative impact on the environment."

That's Jeff's plan. He interned with manufacturer SC Johnson, performing a life cycle assessment of a new product.

That meant tracing the product from its beginning, when the raw materials were taken from the earth, to its end, when consumers used the product and disposed of it.

"My goal is to be in a management role at a company where I can incorporate tools like this in the design phase of a product," says Jeff. "You can make design decisions and changes to optimize the environmental performance of a product, and the effect can be powerful."



BRAD NEMER

M.B.A./M.DES. '04

3G PORTFOLIO MANAGER FOR ASIA PACIFIC REGION, MOTOROLA

HOMETOWN: SAN FRANCISCO, CALIFORNIA

My job is to decide which next-generation phones Motorola should sell in the Asia Pacific region, from China to Australia. As part of the process, we look at business issues like sales volume, price, and profit margin. We also look at design questions: who are our target customers, and what features do they need and want?

I can't tell the difference between which part of my day is design and which part is business. They're equally critical and interwoven perspectives—which is why I chose the M.B.A./Master of Design dual-degree program at IIT.

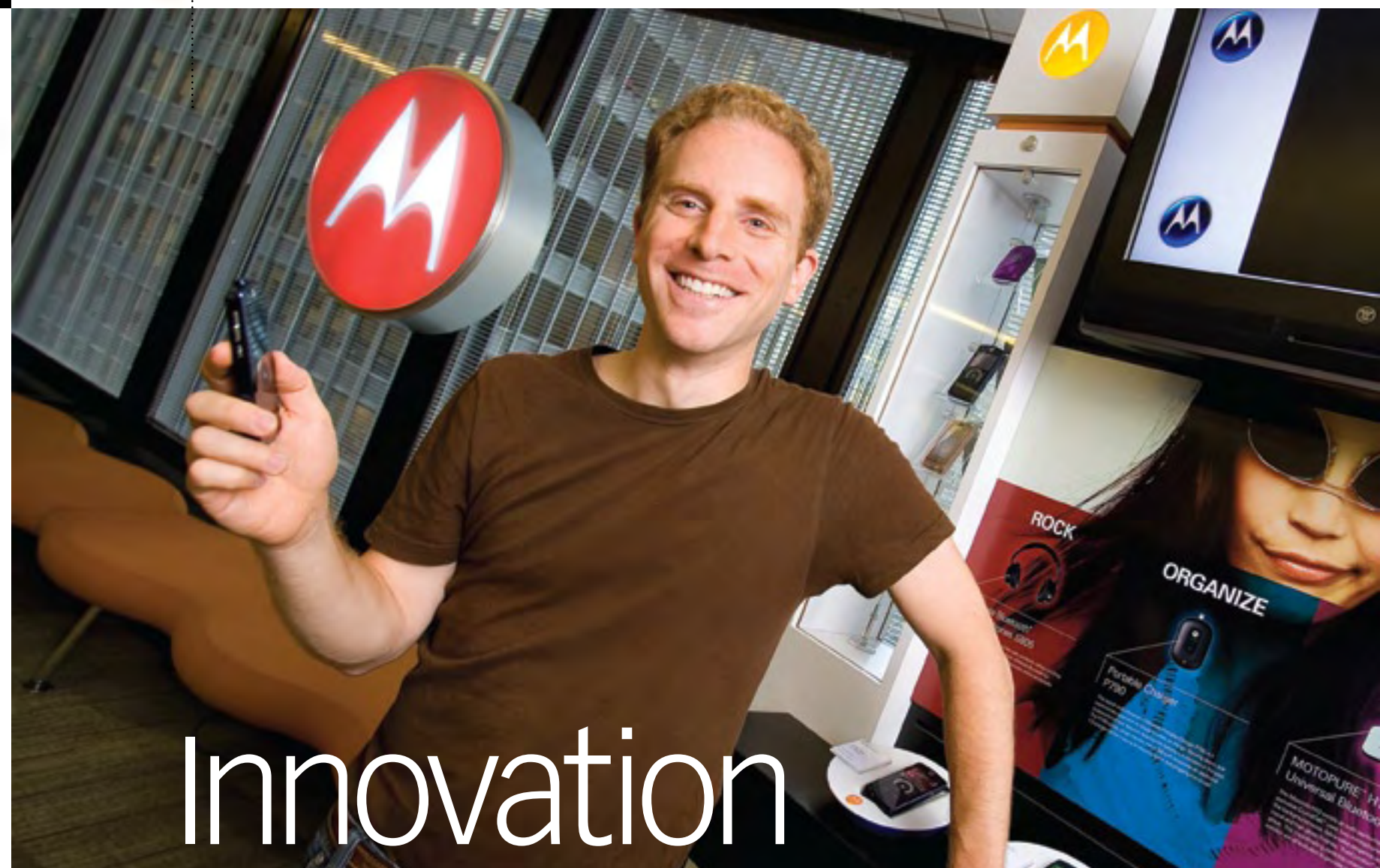
In the M.B.A. Program, you learn the skills to break down a business into its component parts. By analyzing the cash flow, marketing, and operations, you can help those parts function better. It's implied that you need a great product, but not defined exactly how to make one. In design school, you learn to make those products, but design doesn't exist in a vacuum either. Great products are not complete at conception—they have to be manufactured and marketed well to be successful.

The Institute of Design has been bringing user-centered design into the business world for decades. IIT Stuart fleshes out the rest of the puzzle by helping students turn design insights into viable, valuable businesses. There are many other fine schools of design and of business, but I am aware of no others that integrate the two so thoroughly or so well. Add Chicago's tremendous resources and global reach, and it's an unmatched entrepreneurial package.

IN THE CLASSROOM: SEEING THE WORLD

"AT IIT STUART, OUR STUDENTS AND FACULTY REPRESENT SO MANY DIFFERENT NATIONALITIES, CULTURES, AND IDEOLOGIES. IN A WAY, IIT STUART IS A MICROCOSM OF THE INTERNATIONAL BUSINESS ARENA, WHERE FRESH, INNOVATIVE PERSPECTIVES COALESCE INTO SOUND BUSINESS DECISIONS. STUDENTS, THROUGH THEIR SHARED EXPERIENCES, COME AWAY WITH A GREATER UNDERSTANDING OF HOW TO APPLY THE PRINCIPLES THEY LEARN IN THE CLASSROOM TO COMPANIES OPERATING IN A COMPETITIVE GLOBAL MARKET."

— ELIZABETH DURANGO-COHEN, ASSISTANT PROFESSOR OF OPERATIONS MANAGEMENT



Innovation

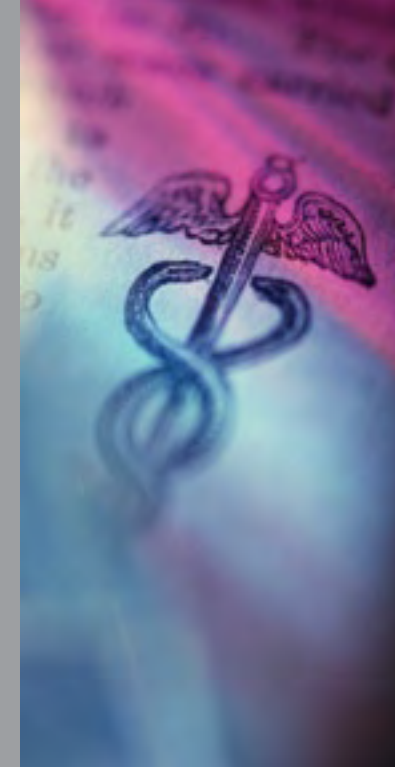


IIT Stuart School of Business Research Centers

Stuart's four research centers are individually dedicated to advancing knowledge through inquiry and active knowledge share with academe, the public, industry, and governmental and other organizations.

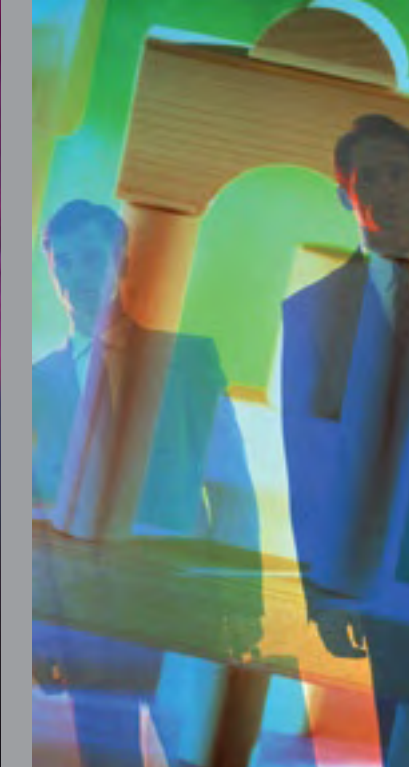
Center for Financial Markets

The mission of the Center for Financial Markets is to enhance the public's understanding of modern financial markets, especially organized markets such as stock exchanges and derivatives exchanges worldwide. The center is engaged in several activities: publishing, training, planning an oral history, mentoring students in portfolio management, running a speaker series, and educating executives in Latin America.



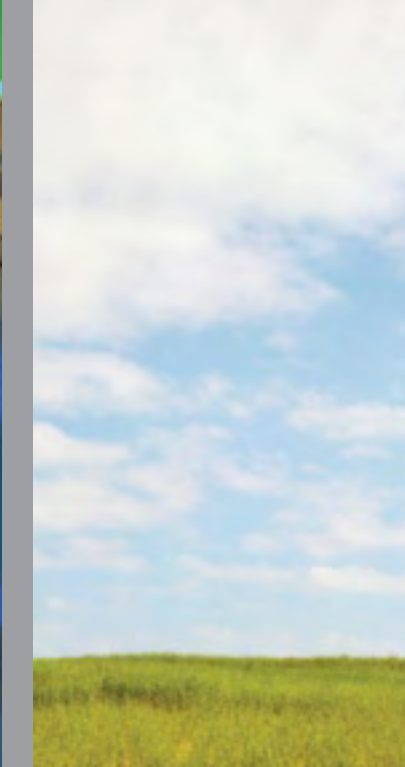
Center for the Management of Medical Technology

The Center for the Management of Medical Technology works to conduct high-quality research in the management of medical technology and related areas of inquiry. It also educates and trains students and professionals in areas related to the management of medical and healthcare technology; and disseminates the knowledge derived from its research activities to the academic community, the healthcare sector, the healthcare-related industry, other industries, government organizations, and the general public, translating this knowledge into practice.



Center for Strategic Competitiveness

The Center for Strategic Competitiveness (CSC) is a university-wide initiative designed to focus academic and practitioner partners, both on and off campus, to assist the private and public sectors in facilitating economic, workforce, and entrepreneurial development. The center converges hands-on learning, applied business theory, and practical solutions, empowering students and organizations to collectively solve the complex challenges facing businesses today and to foresee opportunities for innovation in tomorrow's market. Composed of a virtual nexus of partnerships and networking relationships, the CSC offers boundless possibilities for direction and leadership on national and international levels.



Center for Sustainable Enterprise

A healthy, enterprise-based economy is dependent on a healthy ecology. However effective we may be at creating jobs and generating revenue, we cannot claim a healthy, viable economy unless the environment in which jobs and revenues flow is also ecologically sustainable and socially equitable. The Center for Sustainable Enterprise brings the many disciplines resident at IIT together in a collaborative relationship with business corporations, other academic institutions, government agencies, and members of the NGO community to identify, develop, communicate, and help implement practical and equitable business strategies that advance the ecological sustainability of the greater Chicago area, while fostering our current and future economic viability.

The IIT Stuart Community

Stuart brings Chicago's business resources to you. Our collaborative community of students and faculty incorporates real-world work experiences into the classroom, ensuring that you'll have your finger on the pulse of the latest trends. Maybe your professor will invite the CEO of a market-leading company to talk about strategy. Maybe the student sitting next to you can tell you firsthand how an industry is changing. Or an alumnus/a can mentor you about choosing a course load that will support your career goals. When John Kerin (M.B.A. '90), executive vice president, COO, and CTO of the Chicago Stock Exchange, says, "I had to focus

on information technology in business school, but also got a broad exposure to finance, economics, accounting, and business strategy. Now I can ramp up my understanding very quickly because of the way those topics were covered in school," you'll believe him—because his experiences at Stuart prepared him for professional success.

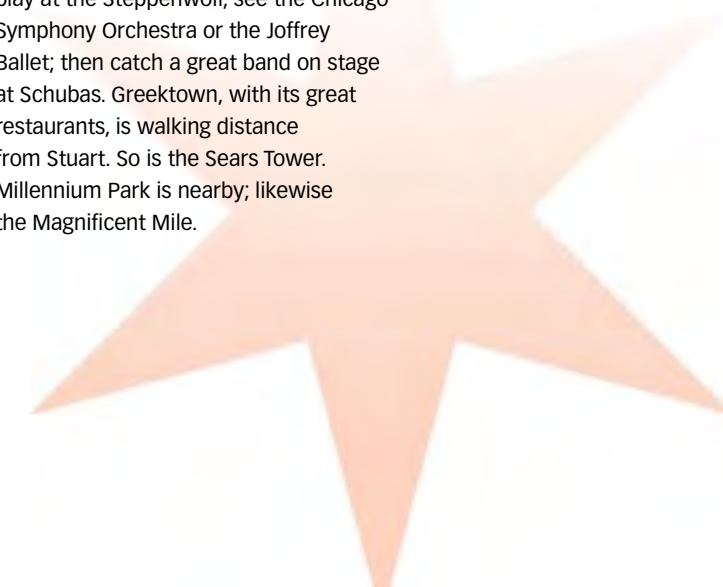
Then there's Stuart's diversity. Our student body comes from all over the globe, lending an international perspective that trains students to do business in a world without borders.



Welcome to the Windy City

There's nothing wrong with learning business in an ivory tower. But given the chance, shouldn't you study international markets at the very heart of one of the world's great financial centers? IIT Stuart, with its Downtown Campus located in the Chicago Loop, puts you in the center of the action, within walking distance of the financial district. You can learn supply-chain analysis in the shadow of some of the most successful corporations on the planet, companies such as McDonald's and Toyota. Studying marketing? The American Marketing Association's headquarters are practically next door, and advertising giant Leo Burnett is just down the street. Chicago is also one of the major homes for global advertising.

Chicago's vibrant culture also makes the Stuart experience a rich one. Catch a ballgame at Wrigley Field, take a bike ride along the lakefront, see the Chicago River dyed green on St. Patrick's Day. Watch a play at the Steppenwolf, see the Chicago Symphony Orchestra or the Joffrey Ballet; then catch a great band on stage at Schubas. Greektown, with its great restaurants, is walking distance from Stuart. So is the Sears Tower. Millennium Park is nearby; likewise the Magnificent Mile.



IIT Stuart Career Management Center

IIT Stuart's Career Management Center (CMC) provides Stuart students and alumni the tools and resources necessary to educate, counsel, prepare, and support their career goals. The CMC's professional services include:

- *Job Search Assistance:* Resume review, cover letter review, interview preparation, job fair preparation, and job search advising
- *Career Advising:* Career counseling and assessment for those who would like to narrow their focus, determine careers that are a good fit, and identify work-related interests, skills, and values
- *Resources:* A range of online resources to support career development
- *Educational Programming:* Workshops throughout the year on resume writing, cover letter writing, networking, and more; a number of professional-development workshops, including Dining Etiquette and Mix-n-Mingle/Networking, are held to prepare students for the realities of the working world
- *Industry/Employer Contact:* Career fairs, information sessions, and guest speakers
- *Internships and Co-ops:* Assistance with internship and co-op searches, and advising on employment regulations for international students

The CMC serves as an advocate for IIT Stuart students, regularly sending resume books to more than 200 corporate partners and alumni. These books, containing the resumes of Stuart students, provide potential employers a firsthand, authoritative connection to students available for full-time positions, internships, and co-op positions.

Once you graduate from Stuart, the CMC continues to work for you. The CMC's expansive outreach efforts include hosting alumni receptions to reconnect Stuart alumni with faculty, staff, and one another. In addition, the Stuart Alumni Mentor program gives current students an opportunity to network and learn from experienced Stuart alums through events such as career panels, alumni chats, and Resumania, one-on-one resume review sessions.

Embodying IIT Stuart's tenant of strategic competitiveness, the CMC offers students and alumni excellent career resources that can shape their professional lives both at Stuart and beyond.

www.stuart.iit.edu/careers

Find It Online

IIT Stuart School of Business Home Page	www.stuart.iit.edu
IIT Stuart Graduate Admission	www.stuart.iit.edu/admissions/graduate
Financial Aid and Scholarships	www.stuart.iit.edu/financial_aid/graduate
Current Tuition and Fees	www.stuart.iit.edu/admissions/graduate/tuition.shtml
Application Checklist	www.stuart.iit.edu/admissions/graduate/checklist
"Explore Stuart"	www.stuart.iit.edu/explorestuart
IIT Stuart Academic Calendar	www.enrollment.iit.edu/calendar/futuredates
IIT Stuart Student Housing	www.stuart.iit.edu/studentervices/housing.shtml
Downtown Campus Library	http://library.stuart.iit.edu
IIT Today	www.iit.edu/publications/iittoday/index.php
IIT Stuart Student Organizations	www.stuart.iit.edu/studentervices/organizations.shtml
IIT University Phonebook	http://phonebook.iit.edu
Downtown Campus Map/Directions	www.iit.edu/about/directions_downtown.shtml
Center for Sustainable Enterprise Blog	www.sustainability.com

While every effort has been made to provide accurate links above, some website addresses may have changed.

A permanent link to the IIT Stuart School of Business website is maintained on Illinois Institute of Technology's home page, www.iit.edu.



Office of Admission

IIT Stuart School of Business
565 West Adams Street, 6th Floor
Chicago, IL 60661

phone: 312.906.6576
email: admission@stuart.iit.edu

www.stuart.iit.edu

Non-Discrimination Statement

It is the intention of Illinois Institute of Technology to act in accordance with all regulations of the federal, state, and local governments with respect to providing equality of opportunity in employment and in education, insofar as those regulations may pertain to IIT. IIT prohibits and will act to eliminate discrimination on the basis of race, color, religion, national origin, gender, sexual orientation, age, disability, or veteran status.



Printed on FSC certified recycled paper